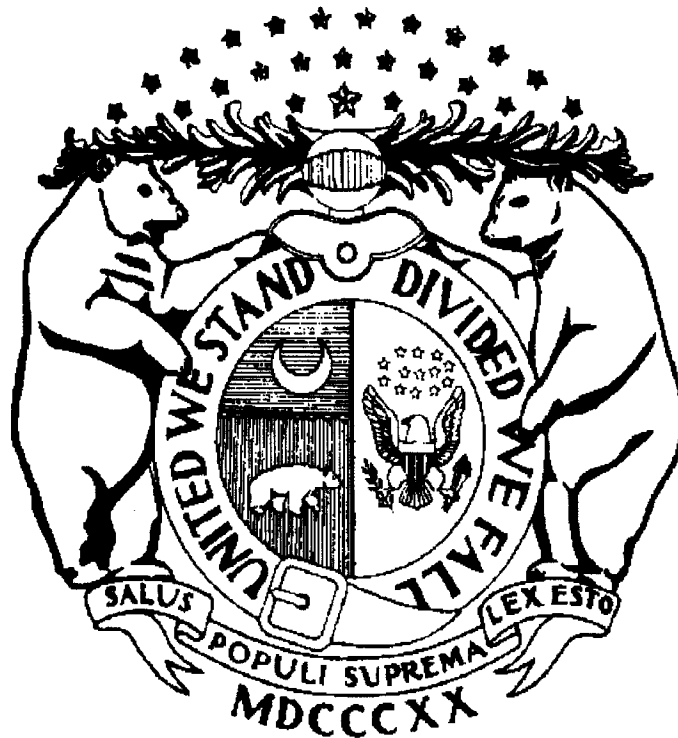


**REPORT OF THE
ASSOCIATION FINANCIAL EXAMINATION OF
SHELTER MUTUAL INSURANCE COMPANY**

**AS OF
DECEMBER 31, 2004**



**STATE OF MISSOURI
DEPARTMENT OF INSURANCE
JEFFERSON CITY, MISSOURI**

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Columbia, Missouri
June 12, 2006

Honorable Alfred W. Gross, Commissioner
Virginia Bureau of Insurance
Chairman, Financial Condition (E) Committee

Honorable Jorge Gomez, Commissioner
Wisconsin Department of Insurance
Secretary, Midwestern Zone, NAIC

Honorable W. Dale Finke, Director
Missouri Department of Insurance
301 West High Street, Room 530
Jefferson City, Missouri 65101

Gentlemen:

In accordance with your financial examination warrant, a full scope association financial examination has been made of the records, affairs and financial condition of

Shelter Mutual Insurance Company

hereinafter referred to as such, as Shelter Mutual, or as the Company. Its administrative office is located at 1817 West Broadway, Columbia, Missouri 65218, telephone number 573-445-8441. This examination began on June 6, 2005, and concluded on the above date.

SCOPE OF EXAMINATION

Period Covered

The prior full scope association financial examination of Shelter Mutual was made as of December 31, 2001, and was conducted by examiners from the State of Missouri representing the Midwestern Zone of the National Association of Insurance Commissioners (NAIC), with no other zones participating.

The current full scope association financial examination covered the period from January 1, 2002, through December 31, 2004, and was conducted by examiners from the State of Missouri, representing the Midwestern Zone of the NAIC, with no other zones participating.

This examination was conducted concurrently with the examinations of the Company's subsidiaries, Shelter General Insurance Company (Shelter General), Shelter Life Insurance Company (Shelter Life), and Shelter Reinsurance Company (Shelter Reinsurance). Shelter Mutual and its insurance subsidiaries are collectively referred to as the Shelter Insurance Companies in this report.

This examination also included the material transactions and/or events occurring subsequent to the examination date, which are noted in this report.

Procedures

This examination was conducted using the guidelines set forth in the Financial Condition Examiners Handbook of the NAIC, except where practices, procedures and applicable regulations of the Missouri Department of Insurance (MDI) and statutes of the State of Missouri prevailed.

The examiners relied upon information supplied by the Company's independent auditor, Ernst & Young, LLP, of Kansas City, Missouri, for its audit covering the period from January 1, 2004, through December 31, 2004. Information relied upon included attorney letters, tests of controls, and narrative descriptions of processes and controls.

COMMENTS – PREVIOUS EXAMINATION

The previous financial examination of Shelter Mutual was conducted by the MDI for the period ending December 31, 2001. Listed below are the comments, recommendations, and notes from the previous examination report, the Company's response, and the findings in the current examination.

Lease with Shelter Enterprises

Comment: It was noted that property leased from Shelter Enterprises, LLC (Shelter Enterprises) and the corresponding lease rates, as of December 31, 2001 were not specified in a written letter agreement, as required by the Memorandum of Lease Agreement, originally effective January 1, 1989. The Company was directed to comply with the terms of the Agreement and execute a letter agreement with Shelter Enterprises for the current leased property, lease rates, and any future revisions.

Company's Response: The Company stated that the Agreement between Shelter Mutual and Shelter Enterprises would be revised.

Current Findings: The Memorandum of Lease Agreement was terminated, effective December 31, 2003 and was replaced by a new Lease Agreement, effective January 1, 2004. Refer to the Intercompany Agreements section of this report for further details on the new Lease Agreement.

Intercompany Transactions with Shelter General

Comment: It was noted that the same services that are provided by Shelter Mutual to various subsidiaries, pursuant to Management Services and Facilities Agreements, are also provided to Shelter General. However, Shelter Mutual did not have a written agreement with Shelter General. The Company was directed to obtain a written agreement with Shelter General, similar to the Management Services and Facilities Agreements that exist with other subsidiaries. Such agreement should be submitted as a Form D filing to the MDI for prior approval in accordance with Section 382.195 RSMo (Transactions Within a Holding Company System).

Company's Response: The Company stated that Shelter General filed an Agreement for Management Services and Facilities as a Form D filing with the MDI in October 2003 and it was approved.

Current Findings: Shelter Mutual now has an Agreement for Management Services and Facilities with Shelter General that is nearly identical to the Agreements that exist for other subsidiaries. Refer to the Intercompany Agreements section of this report for further information.

Joint Reinsurance Agreements with Shelter General

Comment: It was noted that Shelter Mutual and Shelter General have several joint reinsurance agreements. Shelter General does not directly pay reinsurance premiums to the reinsurers and does not directly receive loss recoveries. Shelter General is allocated reinsurance premiums and loss recoveries, but there was no written intercompany agreement for this arrangement. Shelter Mutual was directed to obtain an intercompany agreement with Shelter General for the allocation of reinsurance premiums and loss recoveries for the joint reinsurance agreements. Such agreement should be submitted as a Form D filing to the MDI for prior approval in accordance with Section 382.195 RSMo (Transactions Within a Holding Company System).

Company's Response: The Company stated that it disagreed with this comment. It further stated that Shelter General is not allocated premiums or losses, rather premiums are calculated based exactly as the reinsurance contracts specify and the losses are reimbursed exactly as they are incurred. Shelter Mutual performs only a clearing function for the transfer of premium payments to the reinsurer and recoveries to Shelter General.

Current Findings: The Joint Expense Allocation Agreement between Shelter Mutual, Shelter General, and other affiliates was amended and restated, effective December 1, 2004, for the purpose of adding a section for the allocation of reinsurance premiums and loss recoveries. This was deemed sufficient to comply with the prior examination comment.

Reinsurance Agreement with ERC

Comment: It was stated that the Company's excess reinsurance agreement with ERC, originally effective January 1, 1975, is disjointed and has confusing terminology. The 44 amendments to this agreement could not be tied to the body of the original agreement in any coherent manner. As a result, the reinsured lines of business, the Company's retention, and the reinsurance limits are not clearly defined. It was recommended that this agreement should be restated in its entirety so that the reinsured lines of business, retentions, and limits are clearly defined.

Company's Response: The Company stated that as of October 31, 2003, it obtained from ERC a binder containing the agreement language and its amendments that reflect in an organized manner, the Company's current placement.

Current Findings: The only attempt made by the Company to organize the ERC agreement and the numerous amendments was that handwritten notations were added to the documents to clarify the terms. These notations were not sufficient and another recommendation for this problem is included in the Reinsurance section of this report.

Missing Claim Files

Comment: It was noted that the Company was unable to locate three claim files and several months of research were required to locate other claim files for a statistical sample of the paid claims data supporting Schedule P of the Annual Statement. The Company appeared to have numerous claim files that were either missing or improperly filed based upon the results of this sample. Section 374.205.2(2) RSMo (Examination of Insurers) requires insurers to maintain claim files for the year in which the claim is closed, plus 3 calendar years. It was recommended that the Company review its procedures for the filing, maintenance, and retention of claim files and improve these procedures to ensure that all claim files are retained in accordance with the cited law.

Company's Response: The Company stated that they were only unable to locate one claim file.

Current Findings: A similar statistical sample of paid claims data was conducted in the current examination and several claim files were requested for review. Claim files were provided on a timely basis and only one claim file could not be located, which was not deemed to be a significant problem.

Pooled Investments

Comment: It was noted that commercial paper investments of Shelter Mutual, Shelter General, and Shelter Life were commingled in a single investment account with Merrill Lynch. However, Shelter Mutual did not have a pooling agreement with its subsidiaries, as required by Section 379.083 RSMo (Investment Pools). The Company was directed to immediately submit a pooling agreement to the MDI for prior approval, as required by Section 379.083 RSMo, and ensure that the agreement complies with this statute.

Company's Response: The Company stated that it complied with the alternative option of establishing separate bank accounts for each entity.

Current Findings: The Company did not have any pooled investments, as of December 31, 2004.

HISTORY

General

Shelter Mutual was incorporated on August 31, 1945 and was originally named M.F.A. Mutual Insurance Company. It was issued a Certificate of Authority on December 31, 1945 and commenced business on January 1, 1946. The Company's name was changed to Shelter Mutual Insurance Company on July 1, 1981. The Company operates as a mutual property and casualty insurer under the insurance laws of Chapter 379 RSMo (Insurance Other Than Life).

Capital Stock

The Company was organized as a mutual entity and therefore, does not have any capital stock ownership. The Company is owned 100% by its policyholders.

Dividends

Shelter Mutual does not have any stockholders. The Company's Bylaws allow for dividends to be paid to its policyholders. However, no dividends were declared or paid during the examination period.

Management

The management of the Company is vested in a Board of Directors that are appointed by the policyholders. The Company's Articles of Incorporation and Bylaws specify that the number of directors shall be nine. Each director must also be a policyholder of Shelter Mutual. The Board of Directors appointed and serving, as of December 31, 2004, were as follows:

<u>Name and Address</u>	<u>Principal Occupation and Business Affiliation</u>
James A. Offutt* Osage Beach, MO	Chairman, Retired Executive Shelter Insurance Companies
J. Donald Duello* Rocheport, MO	Vice Chairman, President and CEO Shelter Insurance Companies
Gerald T. Brouder Columbia, MO	President Columbia College
H. Marshall Chatfield Columbia, MO	Retired Executive Kansas City Life Insurance Company
Ann K. Covington* Columbia, MO	Attorney / Partner Bryan Cave, LLP
Andres Jimenez Madrid, Spain	Vice President and Chief Executive Officer Mapfre Re Compania de Reaseguros, S.A.
Raymond E. Jones** Columbia, MO	Executive Vice President and Secretary Shelter Insurance Companies
Don A. McCubbin Sturgeon, MO	Executive Vice President Shelter Insurance Companies
Barry L. McKuin Morrilton, AR	President Morrilton Area Chamber of Commerce

* The following changes occurred, effective November 19, 2005: Mr. Offutt retired and was replaced as a Board member by J. David Moore. Mr. Moore was elected as President and Chief Operating Officer. Mr. Duello was elected as the Chairman of the Board. Ms. Covington was elected as the Vice Chairman of the Board.

** Mr. Jones retired as an employee in April 2006, but remains a director.

Committees

The Bylaws require an Executive and Compensation Committee, Audit Committee, and an Investment Committee of the Board of Directors. The Bylaws also allow for other committees to be appointed by the Board of Directors as needed. As of December 31, 2004, the members of each committee were as follows:

Executive and Compensation Committee

Ann K. Covington, Chairman
J. Donald Duello
H. Marshall Chatfield
James A. Offutt
Gerald T. Brouder

Audit Committee

Barry L. McKuin, Chairman
Ann K. Covington
H. Marshall Chatfield

Investment Committee

J. Donald Duello, Chairman
Raymond E. Jones
Thomas N. Fischer
Ann K. Covington
James A. Offutt
Don A. McCubbin
H. Marshall Chatfield

Officers

The officers elected by the Board of Directors and serving, as of December 31, 2004, were as follows:

John D. Duello @	President and Chief Executive Officer
Raymond E. Jones ♦	Executive Vice President and Secretary
Don A. McCubbin	Executive Vice President
Gary D. Myers	Executive Vice President
Jerry L. French ✦	Vice President, Treasurer and Assistant Secretary
S. Daniel Clapp	Vice President – Actuarial
Max T. Dills	Vice President – Administration
Terry L. Dykes	Vice President – General Services
Thomas N. Fischer	Vice President – Investments
Gary L. Ford	Vice President – Planning and Research
Patrick D. Gruber	Vice President – Claims
William C. Keithley	Vice President – Information Services
Ricky L. Means	Vice President – Underwriting
J. David Moore # @	Vice President – Marketing
Joe L. Moseley	Vice President – Public Affairs
L. Gerald Brooks	Assistant Treasurer

J. David Moore was elected as Executive Vice President on April 6, 2005 and was replaced by C. Tyler Bailey as Vice President – Marketing.

@ Mr. Moore replaced Mr. Duello as President, effective November 19, 2005. Mr. Duello retained the CEO position.

♦ Mr. Jones retired in April 2006. Randa Rawlins, the Company's General Counsel, was elected as Secretary in April 2006 to replace Mr. Jones.

✦ Mr. French was elected as Executive Vice President, effective January 1, 2006.

Conflict of Interest

The Company has a policy that requires all officers, directors, and key employees to complete a conflict of interest statement each year. Signed statements of officers and directors were reviewed for the examination period. No significant exceptions were noted.

Corporate Records

A review was made of the Articles of Incorporation and Bylaws for the examination period. There were no amendments or changes to the Articles of Incorporation during the period under examination. The Bylaws were amended and restated in February 2005 to specify the indemnification guidelines for employees, officers, and directors that are subject to litigation proceedings. The Bylaws were amended in October 2005 to add the Investment Committee as a required committee of the Board of Directors, revise the duties and requirements of elected officers, and other minor changes.

The minutes of the Board of Directors' meetings, committee meetings, and policyholders' meetings were reviewed for proper approval of corporate transactions. In general, the minutes appear to properly reflect and approve the Company's major transactions and events for the period under examination.

Acquisitions, Mergers and Major Corporate Events

There were no acquisitions, mergers, or major corporate events during the examination period.

Surplus Debentures

No surplus debentures were issued or outstanding for the period under examination.

AFFILIATED COMPANIES

Holding Company, Subsidiaries and Affiliates

The Company is a member of an Insurance Holding Company System as defined by Section 382.010, RSMo (Definitions). An Insurance Holding Company System Registration Statement was filed by Shelter Mutual, on behalf of itself and its other insurance subsidiaries, for each year of the examination period. Shelter Mutual does not have any stockholders or controlling entity due to its formation as a mutual entity. The Company is ultimately owned by its policyholders.

The operations of the Company's non-insurance subsidiaries are described as follows:

Shelter Financial Corporation (SFC) – A holding company for Shelter Bank.

Shelter Financial Bank (Shelter Bank) – A savings and loan company that sells certificates of deposits and provides auto loans and mortgage loans. It does not have any demand accounts (checking or savings). Its customers are mainly policyholders of Shelter Mutual and Shelter General, but customers may also come from the general public.

Shelter Financial Services, Inc. (SFS) – A holding company for Shelter Benefits Management, Inc.

Shelter Benefits Management, Inc. (Shelter Benefits) – Manages various agent and employee services for Shelter Mutual employees. Services provided include human resource functions, payroll services, and benefits administration for the employees, agents, and retirees of Shelter Mutual.

Shelter Enterprises, LLC – A small entity (only \$5.7 million of total assets) that owns property and equipment and derives its income from leasing the assets to affiliates, including Shelter Mutual, and other non-affiliated entities.

Daniel Boone Underwriters, LLC (DBU, LLC) – An insurance broker that places risks from leads generated by agents of the Shelter Insurance Companies. The risks placed are in lines of business that are not written by Shelter Mutual, Shelter General, or Shelter Life.

Daniel Boone Agency, Inc. (DBA, Inc.) – An insurance broker in the same manner as explained for Daniel Boone Underwriters, LLC above, except that this entity operates in Illinois only. This company was merged into Daniel Boone Underwriters, LLC in January 2006.

DBU, Inc. – An insurance broker in the same manner as explained for Daniel Boone Underwriters, LLC above, except that this entity operates in Mississippi only. This company was merged into Daniel Boone Underwriters, LLC in January 2006.

Shelter (UK) Holdings, Ltd. – A holding company for Shelter Dedicated, Ltd. and Commodore Underwriting Agencies, Ltd. The fair market value was written down to zero at the end of 2004. This entity is in the process of being dissolved.

Shelter Dedicated, Ltd. – A Lloyd's of London corporate member that accepted risks for Lloyd's Syndicate No. 529. Accepted risks for the policy year from January 1, 2001 through December 31, 2001. Due to the poor experience, no other risks were accepted after 2001. The company was in run-off with a three-year accounting period ending December 31, 2003. It was sold to an unaffiliated entity for one British pound in December 2005.

Commodore Underwriting Agencies, Ltd. (Commodore) – An underwriter for risks taken by Shelter Dedicated, Ltd and other Lloyd's syndicates. It ceased to be an active agency in 2002. It has no operations, employees, or significant assets and is pending dissolution.

Organizational Chart

The following table depicts the holding company system of Shelter Mutual and its subsidiaries, as of December 31, 2004:

<u>Company</u>	<u>Parent or Controlling Entity</u>	<u>Ownership</u>
Shelter Mutual Insurance Company	Policyholders	100%
Shelter General Insurance Company	Shelter Mutual Insurance Company	100%
Shelter Enterprises, LLC	Shelter General Insurance Company	45%
	Shelter Life Insurance Company	45%
	Shelter Reinsurance Company	10%
Shelter Life Insurance Company	Shelter Mutual Insurance Company	100%
Shelter Reinsurance Company	Shelter Mutual Insurance Company	100%
Shelter (UK) Holdings, Ltd.	Shelter Reinsurance Company	100%
Shelter Dedicated, Ltd.	Shelter (UK) Holdings, Ltd.	100%
Commodore UW Agencies, Ltd.	Shelter (UK) Holdings, Ltd.	62.3%
Shelter Financial Corporation	Shelter Mutual Insurance Company	100%
Shelter Financial Bank	Shelter Financial Corporation	100%
Shelter Financial Services, Inc.	Shelter Mutual Insurance Company	79.5%
	Shelter General Insurance Company	11.0%
	Shelter Life Insurance Company	9.5%
Shelter Benefits Management, Inc.	Shelter Financial Services, Inc.	100%
Daniel Boone Underwriters, LLC	Shelter Mutual Insurance Company	40%
	Shelter General Insurance Company	40%
	Shelter Life Insurance Company	20%
Daniel Boone Agency, Inc.	Daniel Boone Underwriters, LLC	100%
DBU, Inc.	Daniel Boone Underwriters, LLC	100%

Intercompany Agreements

The Company's intercompany agreements in effect, as of December 31, 2004, and subsequent periods are outlined below.

- 1. Type:** Agreement for Management Services and Facilities (nine separate agreements)

Affiliates: Shelter General, Shelter Life, Shelter Reinsurance, SFS, SFC, Daniel Boone Underwriters, LLC, Daniel Boone Agency, Inc., DBU, Inc., Shelter Enterprises, LLC (collectively referred to as the "Subsidiaries")

Effective: August 1, 1996 for Daniel Boone Underwriters, LLC
January 1, 1997 for Shelter Life, Shelter Re, and SFS
April 10, 1998 for SFC
October 1, 2003 for Shelter General, DBA, Inc., DBU, Inc., and Shelter Enterprises

Terms: The terms of all nine agreements are nearly identical. Shelter Mutual agrees to provide the employees to operate all aspects of the Subsidiaries. Services to be provided include recordkeeping, processing, planning, budgeting, receipt and disbursement activities, and all work incidental to the operation of the Subsidiaries' business. Shelter Mutual agrees to provide office space, utilities, computer systems, office equipment, and supplies. In exchange for the services and facilities provided by Shelter Mutual, the Subsidiaries will make monthly payments to Shelter Mutual. Payments will be calculated in accordance with the Joint Expense Allocation Agreement between Shelter Mutual and the Subsidiaries.
- 2. Type:** Agreement for Management Services and Facilities

Affiliate: Shelter Bank

Effective: April 12, 1999

Terms: Shelter Mutual agrees to provide Shelter Bank with the following services: loan processing, payroll processing, human resources, employee benefit administration, investment management and treasury, training for employees and agents, facilities management, legal, tax, internal controls, and administrative support. Shelter Mutual agrees to provide office space, utilities, computer systems, and telephone systems. Shelter Bank will pay Shelter Mutual the lower of actual costs or the fair market price for the services and facilities provided. Actual costs shall be determined on an allocation basis as defined in Exhibit D or the Joint Expense Allocation Agreement between Shelter Mutual and certain subsidiaries.

- 3. Type:** Joint Expense Allocation Agreement
- Affiliates:** Shelter General, Shelter Life, Shelter Reinsurance, SFS, SFC, Daniel Boone Underwriters, LLC, Shelter Enterprises, LLC, Daniel Boone Agency, Inc., DBU, Inc., Shelter Benefits
- Effective:** May 19, 1999 (original Agreement)
December 1, 2004 (amended and restated)
- Terms:** Each party agrees to pay its direct expenses in instances when each entity's actual usage can be determined. The parties agree to allocate any joint expenses for instances in which the identification and segregation of each entity's actual share is not practically feasible. The allocation methodologies for each category of joint expenses are as follows:
- (1) Personnel – estimated or actual time
 - (2) Real Estate – square footage and employee count
 - (3) Investment – portfolio value
 - (4) Claims Adjustment (applicable to Shelter Mutual and Shelter General only) – incurred losses
 - (5) Reinsurance (applicable to Shelter Mutual and Shelter General only) – actual premiums and claims of each entity
 - (6) Other Expenses – assets, employee count, or written premium
- 4. Type:** Management Services Agreement
- Affiliate:** Shelter Benefits
- Effective:** May 19, 1999
- Terms:** Shelter Benefits will provide all human resource functions, payroll processing, and benefits administration for the employees and agents of Shelter Mutual. The costs of Shelter Benefits providing services will be allocated in accordance with the Joint Expense Allocation Agreement.
- 5. Type:** Transfer and Assumption Agreement
- Affiliate:** Shelter Benefits
- Effective:** May 19, 1999
- Terms:** Shelter Mutual transferred certain agent liabilities and employee benefit liabilities to Shelter Benefits in 1999. The liabilities transferred included agents termination benefits, post-retirement benefits, accrued vacation benefits, and director's retirement plan benefits. In exchange, Shelter Mutual assigned its rights to a promissory note issued by Shelter Life to Shelter Benefits. Shelter Benefits also issued shares of preferred stock to Shelter Mutual, as part of the 1999 transactions. Shelter Benefits agrees to assume future agent liabilities and employee benefit liabilities from Shelter Mutual. Each year, Shelter Mutual makes a payment to Shelter Benefits for the incurred expenses for the agent and employee benefits under its administration.

6. Type: Tax Allocation Agreement

Affiliates: Shelter General, Shelter Life, Shelter Reinsurance, SFS, SFC, Shelter Benefits, Shelter Bank

Effective: No stated effective date. Applicable to 1999 and subsequent tax years.

Terms: Shelter Mutual will file a consolidated federal income tax return on behalf of itself and its subsidiaries. The tax liability for each company will be the amount that would have been determined on a separate filing basis. The subsidiaries will pay their share of tax payments to Shelter Mutual within 10 days following any tax payments made by Shelter Mutual. Shelter Mutual will refund any amount due to the subsidiaries within 10 days after filing the consolidated return.

7. Type: Lease Agreement

Affiliate: Shelter Enterprises

Effective: March 1, 1994 to February 28, 1999 (original Lease terms)
March 1, 1999 to February 28, 2002 (per Addendum dated August 3, 1999)
March 1, 2002 to February 29, 2004 (per Extension dated January 10, 2002)
March 1, 2004 to February 28, 2006 (per Extension dated January 7, 2004)
March 1, 2006 to February 28, 2009 (per Extension dated January 24, 2006)

Terms: Shelter Enterprises leases storage space in Columbia, Missouri from Shelter Mutual. The lease rates to be paid by Shelter Enterprises were \$705 per month, as of December 31, 2004, and through the period ending February 28, 2006. The lease rates will remain at \$705 per month through February 28, 2009 per the Lease Extension Agreement dated January 24, 2006.

8. Type: Line of Credit Promissory Note

Affiliate: Shelter Financial Corporation

Effective: September 19, 2001

Terms: SFC extends credit to allow Shelter Mutual to borrow up to \$3,000,000, as needed. Shelter Mutual pays interest on loan amounts at a rate of 0.25% over the Targeted Federal Funds Rate on an “interim reset date”, which is mutually agreed upon at the time of the advance. The principal amounts are to be paid upon demand. The outstanding loan balance was \$2,675,000, as of December 31, 2004.

- 9. Type:** Line of Credit Promissory Note
Affiliate: Shelter Financial Services, Inc.
Effective: September 19, 2001
Terms: SFS extends credit to allow Shelter Mutual to borrow up to \$8,000,000, as needed. Shelter Mutual pays interest on loan amounts at a rate of 0.25% over the Targeted Federal Funds Rate on an “interim reset date”, which is mutually agreed upon at the time of the advance. The principal amounts are to be paid upon demand. The outstanding loan balance was \$2,420,000, as of December 31, 2004.
- 10. Type:** Commercial Lease (two separate agreements)
Affiliate: Shelter Bank
Effective: April 12, 2002 to April 12, 2005
April 13, 2005 to April 30, 2008
Terms: Shelter Bank leased office space in Columbia, Missouri from Shelter Mutual during 2002 to 2005. The lease rates paid by Shelter Bank were \$4,232 per month for the duration of the lease term from April 12, 2002 to April 12, 2005. A new lease was executed in 2005 whereby Shelter Bank currently leases office space from Shelter Mutual in the Company’s home office in Columbia, Missouri. The lease rates to be paid by Shelter Bank are \$5,030 per month for the duration of the lease term from April 13, 2005 to April 30, 2008.
- 11. Type:** Lease of Aircraft (two separate agreements)
Affiliate: Shelter Enterprises
Effective: May 1, 2002 to April 30, 2007 (terminated in November 2005)
November 7, 2005 to November 6, 2015
Terms: Shelter Mutual leased a 1990 airplane from Shelter Enterprises. The lease rates were \$1,191 per month for the duration of the lease term from May 1, 2002 until the airplane was traded in November 2005 in conjunction with the purchase of a new 2005 airplane. A new lease was executed in 2005 for the new airplane. The current lease rates to be paid by Shelter Mutual, beginning in November 2005, are \$44,242 per month.
- 12. Type:** Lease Agreement – Agent Signs, Office Furniture and Office Equipment
Affiliates: Shelter Enterprises
Effective: March 14, 2004
Terms: Shelter Mutual leases agent signs from Shelter Enterprises for the purposes of subleasing the property to its agents. The lease rates to be paid by Shelter Mutual is to be equal to the sublease rates paid by the agents. Office furniture and office equipment was also leased, but was terminated in March 2005.

13. Type: Promissory Note

Affiliates: Shelter Enterprises

Effective: November 7, 2005

Terms: Shelter Mutual loaned \$3,876,600 to Shelter Enterprises in exchange for a promissory note. Shelter Enterprises used the proceeds to purchase a new company airplane. Shelter Enterprises will pay 6% interest on the principal balance of the note. Principal and interest totaling \$43,038 will be paid each month by Shelter Enterprises for a period of ten years to repay the note.

Intercompany Transactions

Shelter Mutual had the following intercompany transactions during and subsequent to the examination period:

- The Company received a cash dividend payment of \$5,000,000 from Shelter General in 2004. The Company received cash dividend payments of \$12,000,000, \$12,000,000, and \$5,000,000 in 2002, 2003, and 2004, respectively, from Shelter Life. The Company received cash contributions of \$400,000, \$400,000, and \$600,000 in 2002, 2003, and 2004, respectively, from Daniel Boone Underwriters, LLC.
- Shelter Mutual and Shelter General purchased structured settlement annuities from Shelter Life during the examination period. The structured settlements were used to provide periodic payouts of claim payments due under the terms of policies issued by Shelter Mutual and Shelter General. The claimants are the beneficiaries of the contracts. Shelter Mutual and Shelter General collectively paid \$2,243,581, \$943,754, and \$2,561,350 to Shelter Life during 2002, 2003, and 2004, respectively, to purchase structured settlements.
- Shelter Mutual pledged assets as collateral against letters of credit (LOCs) in support of the international reinsurance operations of Shelter Dedicated, Ltd., during the examination period. Shelter Mutual's pledged assets were \$25,675,000, as of December 31, 2004, in support of the Shelter Dedicated LOCs. There were no drawdowns from the LOCs during the examination period, which were terminated by the end of 2005.
- Shelter Mutual and its active subsidiaries are named insureds on a general liability insurance policy issued by Shelter Mutual. Premiums are charged to the subsidiaries through intercompany allocations under the Joint Expense Allocation Agreement.
- Shelter Reinsurance provides earth movement coverage on all real and personal property at locations owned or used by Shelter Mutual. The premium is paid directly to Shelter Reinsurance upon receipt of renewal notice.
- Shelter Mutual purchased office furniture from Shelter Enterprises for \$1,088,770 in March 2005.

- The Company sold common stock investments to Shelter Benefits in 2002 for consideration of \$9,714,600 and recognized a gain of \$7,944,339 on the sale.
- Shelter Mutual became a member of Shelter Enterprises, LLC, effective December 31, 2005, by contributing two separate tracts of real estate resulting in a capital contribution of \$921,605. The new ownership percentages for Shelter Enterprises, as of December 31, 2005, were as follows: Shelter General – 39.11%, Shelter Life – 39.11%, Shelter Mutual – 13.08%, and Shelter Reinsurance – 8.70%.

The following table summarizes the payments made during the examination period, between Shelter Mutual and its subsidiaries, pursuant to intercompany agreements.

Subsidiary	Agreement	Net Paid / (Received)		
		2002	2003	2004
Shelter Bank	Mgmt. Services and Facilities	(\$ 49,715)	(\$ 92,169)	(\$ 92,764)
Shelter Reinsurance	Joint Expense Allocation	(643,873)	(905,746)	(1,076,475)
Shelter General	Joint Expense Allocation	(13,329,132)	(16,048,873)	(16,185,708)
Shelter Life	Joint Expense Allocation	(6,209,165)	(7,046,967)	(8,061,674)
DBU, Inc.	Joint Expense Allocation	(22,002)	(24,247)	(28,125)
DBA, Inc.	Joint Expense Allocation	(22,002)	(24,247)	(28,125)
DBU, LLC	Joint Expense Allocation	(60,804)	(139,029)	(151,599)
SFS	Joint Expense Allocation	(51,670)	0	0
Shelter Enterprises	Joint Expense Allocation	(75,874)	(103,713)	(113,551)
Shelter Benefits	Joint Expense Allocation	(156,090)	(472,862)	(510,155)
Shelter Benefits	Transfer and Assumption	7,975,761	6,618,601	5,808,877
Shelter Benefits	Management Services	5,383,913	6,037,504	5,981,886
Shelter Reinsurance	Tax Allocation	1,202,368	(8,590,786)	(1,680,725)
Shelter General	Tax Allocation	(4,707,992)	(5,469,370)	(5,753,989)
Shelter Life	Tax Allocation	(7,017,870)	(8,857,270)	(7,924,431)
Shelter Bank	Tax Allocation	(200,612)	9,678	(637,453)
SFS	Tax Allocation	(56,343)	(26,468)	(19,835)
SFC	Tax Allocation	102,322	116,876	10,517
Shelter Benefits	Tax Allocation	(1,811,938)	(1,183,510)	(213,905)
SFC	Promissory Note	(2,400,000)	(165,621)	(46,331)
SFS	Promissory Note	(2,400,000)	33,057	12,524
Shelter Bank	Commercial Lease	(46,276)	(50,778)	(50,778)
Shelter Enterprises	Leases	512,660	460,338	356,214
TOTAL		(\$24,084,334)	(\$35,925,602)	(\$30,405,605)

FIDELITY BOND AND OTHER INSURANCE

The Shelter Insurance Companies are named insureds on a financial institution bond. The bond provides employee fidelity coverage with a liability limit of \$2,500,000 and a \$50,000 deductible. This level of coverage complies with the suggested minimum amount of fidelity insurance according to NAIC guidelines.

The Shelter Insurance Companies are also named insureds on the following insurance policies: property, general liability, umbrella excess liability, automobile physical damage and liability (self insured), aircraft physical damage and liability, workers compensation and employers liability, computer crime, kidnap and ransom / extortion, and earth movement (self insured).

PENSION, STOCK OWNERSHIP AND INSURANCE PLANS

As of December 31, 2004, the Company had 1,680 employees and 1,296 agents. The employees work on the operations of Shelter Mutual and several subsidiaries. The agents produce business for Shelter Mutual, Shelter General, and Shelter Life. Benefit costs for employees and agents are allocated from the Company to the subsidiaries, pursuant to agreements that are described in the Intercompany Agreements section of this report.

A variety of standard benefits are provided to the employees and agents. These benefits include, but are not limited to, the following: medical insurance, dental insurance, life insurance, personal accident insurance, disability insurance, sick leave, and tuition reimbursement. Employees are also provided with a defined benefit pension plan and a 401(k) savings and profit sharing plan. As of December 31, 2004, the pension plan was over funded by \$28,281,817. Certain highly compensated employees are provided with a Supplemental Employee Retirement Plan (SERP). The Company holds assets in a separate bank account to fund the SERP liability, which was \$3,243,655, as of December 31, 2004.

Employees of Shelter Benefits, a subsidiary, provide various human resource functions for Shelter Mutual and its subsidiaries. Benefit costs for the Shelter Benefits employees are allocated to Shelter Mutual and its subsidiaries, pursuant to agreements that are described in the Intercompany Agreements section of this report.

Other benefits are provided to Shelter Mutual employees, agents, directors, and retirees by its subsidiary, Shelter Benefits, pursuant to an agreement described in the Intercompany Agreements section of this report. These benefits include postretirement health benefits, agents' termination benefits, directors' retirement benefits, nonqualified separation benefits, and vacation benefits. Shelter Benefits manages these benefits and records the corresponding assets and liabilities for the benefits on its financial statements. Shelter Mutual makes payments to Shelter Benefits each year for the liabilities for these benefits.

STATUTORY AND OTHER DEPOSITS**Deposits with the State of Missouri**

The funds on deposit with the Missouri Department of Insurance as of December 31, 2004, were sufficient to meet the capital deposit requirements for the State of Missouri in accordance with Section 379.098 RSMo (Securities Deposit). The funds on deposit, as of December 31, 2004, were as follows:

<u>Type of Security</u>	<u>Par Value</u>	<u>Fair Value</u>	<u>Statement Value</u>
U.S. Treasury Bonds	\$2,000,000	\$2,143,760	\$2,023,911

Deposits with Other States

The Company also has funds on deposit with other states. Those funds on deposit, as of December 31, 2004, were as follows:

<u>State</u>	<u>Type of Security</u>	<u>Par Value</u>	<u>Fair Value</u>	<u>Statement Value</u>
Arkansas	U.S. Treasury Bonds	\$300,000	\$321,564	\$303,587
Louisiana	U.S. Treasury Bonds	100,000	107,188	101,196
Total		<u>\$400,000</u>	<u>\$477,124</u>	<u>\$415,947</u>

Other Deposits

The Company has pledged assets to UMB Bank, N.A. as collateral for letters of credit in support of its subsidiary, Shelter Dedicated, Ltd. The pledged funds on deposit, as of December 31, 2004, were as follows:

<u>Type of Security</u>	<u>Par Value</u>	<u>Fair Value</u>	<u>Statement Value</u>
U.S. Treasury and Municipal Bonds	\$25,675,000	\$27,047,018	\$26,054,060

INSURANCE PRODUCTS AND RELATED PRACTICES

Territory and Plan of Operation

Shelter Mutual is licensed as a property and casualty insurer by the Missouri Department of Insurance under Chapter 379 RSMo (Insurance Other than Life). The Company is licensed and writes business in Missouri and 12 other Midwestern states, as follows:

Arkansas	Indiana	Kentucky	Nebraska
Colorado	Iowa	Louisiana	Oklahoma
Illinois	Kansas	Mississippi	Tennessee

The Company is licensed, but does not currently write business, in the following states: Maryland, Ohio, Texas, and Vermont. The Company is also licensed or accredited for reinsurance only, in the following thirteen states: Delaware, Idaho, Massachusetts, Montana, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, South Carolina, South Dakota, Virginia, and Wisconsin.

The states with the largest percentage of 2004 direct written premiums were Missouri (31% of total) and Arkansas (18% of total). The major lines of business for Shelter Mutual, based upon 2004 direct written premiums, are as follows:

<u>Line of Business</u>	<u>Percentage of Total Direct Written Premiums</u>
Homeowners Multiple Peril	25.8%
Private Passenger Auto Liability	33.4%
Auto Physical Damage	24.8%
All Other	<u>16.0%</u>
Total	100.0%

Shelter Mutual and its subsidiaries, Shelter General and Shelter Life, are marketed as a single business operation under the "Shelter Insurance" brand name. The property and casualty products are underwritten by Shelter Mutual and Shelter General. Shelter Mutual writes all of the homeowners policies, commercial property, and commercial liability risks for the Shelter Insurance Companies. Automobile policies for insureds with higher credit scores are assigned to Shelter Mutual and insureds with lower credit scores are assigned to Shelter General. One exception is that Shelter Mutual does not write any new auto business in Illinois and Tennessee due to requirements in those states regarding the use of credit scoring for determining premium rates. Management chose to have Shelter General write all auto business in Illinois and Tennessee.

The Company's business is produced by approximately 1,300 captive agents, which also produce business for the Shelter General and Shelter Life subsidiaries. The agents also cross-sell products for the Shelter Bank subsidiary. The Company also has 33 producers who sell policies through its bank alliance program with various non-affiliated banks in Oklahoma and Missouri. Employees of the banks sell products of the Shelter Companies in conjunction with auto and mortgage loans financed by the banks. The Company has a marketing staff that uses various methods of advertising and direct mailings to promote the products of Shelter Mutual and its subsidiaries.

Policy Forms & Underwriting

Advertising & Sales Materials

Treatment of Policyholders

The Missouri Department of Insurance has a market conduct staff that performs a review of these issues and generates a separate market conduct report. The most recent MDI market conduct examination report was dated April 25, 2002, and covered the period from October 1, 2000 to September 30, 2001. No significant problems were noted from review of this report. The Company also had market conduct examinations from Colorado and Oklahoma during the examination period. Reports for these examinations were reviewed and no significant problems were noted.

REINSURANCE

General

The Company's premium activity on a direct written, assumed and ceded basis, for the period under examination, is detailed below:

	<u>2002</u>	<u>2003</u>	<u>2004</u>
Direct Business	\$849,859,943	\$897,038,365	\$909,729,676
Reinsurance Assumed:			
Affiliates	0	0	0
Non-affiliates	9,833,497	15,083,329	8,411,555
Reinsurance Ceded:			
Affiliates	(8,219,992)	(13,341,580)	(7,400,788)
Non-affiliates	<u>(33,195,044)</u>	<u>(18,667,953)</u>	<u>(20,152,102)</u>
Net Premiums Written	<u>\$818,278,404</u>	<u>\$880,112,161</u>	<u>\$890,588,341</u>

Assumed

Shelter Mutual assumes a small amount of business under a fronting arrangement with its subsidiary, Shelter Reinsurance. The arrangement exists because Shelter Mutual can obtain more favorable contract terms by utilizing its A.M. Best rating of “A” (Excellent), in comparison to Shelter Reinsurance’s lower rating of “A-” (Excellent). The Company assumes business from several U.S. and foreign companies and the business is retroceded 100% to Shelter Reinsurance. This fronting arrangement accounted for \$7,400,788 or 88% of total assumed premiums for 2004. The only other business assumed by Shelter Mutual is from involuntary pools and associations, which accounted for the remaining \$1,010,767 of assumed premiums for 2004.

Ceded

The Company is contingently liable for all reinsurance losses ceded to others. This contingent liability would become an actual liability in the event that an assuming reinsurer fails to perform its obligations under the reinsurance agreement.

In general, Shelter Mutual retains nearly all of the risks from the auto and homeowners policies that it writes on a direct basis. The Company’s reinsurance program is designed to protect the Company against very large risks and catastrophes.

Shelter Mutual has several joint ceded reinsurance agreements in which the Company’s subsidiary, Shelter General, is also a named reinsured. Shelter General does not directly pay reinsurance premiums to the reinsurers and does not directly receive loss recoveries. Rather, Shelter Mutual pays the total premium to the reinsurers on behalf of itself and Shelter General. Likewise, any loss recoveries are paid directly to Shelter Mutual. Shelter General is allocated reinsurance premiums and loss recoveries, pursuant to terms of the Joint Expense Allocation Agreement that is described in the Intercompany Agreements section of this report.

Shelter Mutual and Shelter General have an excess reinsurance agreement, originally effective January 1, 1975, with Employers Reinsurance Corporation (ERC) that appears to cover auto liability and general liability risks. The reinsured lines of business, the Company’s retentions, and the reinsurance limits are not clearly defined because of the 50 amendments that have taken place since the inception of the agreement in 1975. Per the Company, the first layer covers \$2,000,000 of risk in excess of a retention of \$500,000 per occurrence. The Company stated that the second layer covers the next \$2,000,000 of risk in excess of the first layer retention of \$2,500,000. The terms of the agreement are subject to interpretation because it is impossible to tie together the disjointed and confusing terminology from all of the amendments and the original body of the agreement together in a coherent manner. As recommended in the prior examination, it is once again recommended that this agreement be restated in its entirety so that the reinsured lines of business, retentions, and limits are clearly defined.

Shelter Mutual and Shelter General have a quota share / excess agreement with ERC, effective October 1, 1985, that covers personal umbrella, personal liability, professional liability, and excess medical expense risks. Shelter Mutual retains 5% of the first \$1,000,000 of losses while ERC assumes the remaining 95%. The next \$1,000,000 of losses in excess of the first \$1,000,000 are ceded 100% to ERC. Shelter General is a party to the agreement, but it is effectively not covered since it does not currently write these lines of business.

Shelter Mutual and Shelter General have a quota share agreement, effective January 1, 2003, with Mapfre Re Compania De Reaseguros, S.A. (Mapfre Re) that covers mobile homeowners risks. The Company cedes 50% of premiums and risks to Mapfre Re. The Company receives a sliding scale ceding commission, with a minimum commission rate of 26%. The commission rate increases by 1% for each percentage point that the loss ratio decreases below 70% for ceded business. Shelter General is a party to the agreement, but it is effectively not covered since it does not currently write this line of business.

Shelter Mutual and Shelter General have a two-layer excess agreement, effective January 1, 2003, with General Reinsurance Company. Various property risks are covered by this agreement. Shelter General is a party to the agreement, but only has immaterial business in the fire and allied lines that are covered. The main covered risks are the homeowners and other property risks written by Shelter Mutual. Under the first layer of coverage, the retention is \$750,000 per risk and the reinsurer covers the next \$1,250,000 of net losses per risk not to exceed \$3,750,000 in total, per occurrence. Under the second layer of coverage, the retention is \$2,000,000 per risk and the reinsurer covers the next \$1,500,000 of net losses per risk not to exceed \$3,000,000 in total, per occurrence, and \$6,000,000 per year.

The Company and Shelter General also have an automatic facultative agreement, effective January 1, 2003, with General Reinsurance Company, which is an additional layer of coverage on top of the two-layer excess agreement described in the preceding paragraph. For all property risks, the retention is \$3,500,000 per risk, with reinsurer liability limits of \$6,500,000 for new business and \$20,000,000 on renewal business.

Shelter Mutual and Shelter General have a five-layer catastrophe program that is implemented by two separate agreements with several participating reinsurers. Both agreements cover all property risks including auto physical damage. The first four layers are contained in a catastrophe excess of loss agreement, effective January 1, 2004, with 22 reinsurers. The participation of each reinsurer is defined in an Interest and Liabilities Agreement with each reinsurer. Two Bermuda companies, XL Re, Ltd. and Ace Tempest Reinsurance Company, Ltd., were the two largest participants in the 2004 agreement for the first four layers. The fifth layer is included in a catastrophe excess of loss agreement, effective January 1, 2004, with the Mutual Reinsurance Bureau, which is an association of three U.S. insurers (Auto-Owners Insurance Company, Employers Mutual Casualty Company, and Motorists Mutual Insurance Company). The reinsurance coverages for the combined subject net losses of Shelter Mutual and Shelter General for each layer are as follows:

<u>Layer</u>	<u>Subject Net Losses</u>	<u>Reinsurance %</u>
First	\$15,000,000 excess of \$35,000,000	95%
Second	\$30,000,000 excess of \$50,000,000	95%
Third	\$40,000,000 excess of \$80,000,000	95%
Fourth	\$65,000,000 excess of \$120,000,000	95%
Fifth	\$20,000,000 excess of \$185,000,000	100%

The two catastrophe agreements are renewed each year. The amount of risks contained in each layer were not changed for 2005, but the retentions for Shelter Mutual and Shelter General were increased in comparison to the 2004 retentions. Effective with the January 1, 2005 renewal, the reinsurance coverages for the combined subject net losses of Shelter Mutual and Shelter General for each layer are as follows:

<u>Layer</u>	<u>Subject Net Losses</u>	<u>Reinsurance %</u>
First	\$15,000,000 excess of \$35,000,000	47.5%
Second	\$30,000,000 excess of \$50,000,000	85.0%
Third	\$40,000,000 excess of \$80,000,000	85.5%
Fourth	\$65,000,000 excess of \$120,000,000	90.0%
Fifth	\$20,000,000 excess of \$185,000,000	100.0%

Effective with the January 1, 2006 renewal, the reinsurance coverages for the combined subject net losses of Shelter Mutual and Shelter General for each layer are as follows:

<u>Layer</u>	<u>Subject Net Losses</u>	<u>Reinsurance %</u>
First	\$15,000,000 excess of \$35,000,000	40.4%
Second	\$30,000,000 excess of \$50,000,000	80.8%
Third	\$40,000,000 excess of \$80,000,000	81.2%
Fourth	\$65,000,000 excess of \$120,000,000	85.5%
Fifth	\$25,000,000 excess of \$185,000,000	100.0%

Shelter Mutual has an agreement, effective January 1, 1987, with its subsidiary, Shelter Reinsurance, in which Shelter Mutual acts as a fronting company for Shelter Reinsurance. Shelter Mutual retrocedes 100% of the risks from its entire book of assumed business to Shelter Reinsurance, except for business from involuntary pools and associations. A further description of the fronting arrangement is included in the Assumed section of this report.

ACCOUNTS AND RECORDS

General

The CPA firm, PricewaterhouseCoopers, LLP, (PWC) of St. Louis, Missouri, issued audited statutory financial statements of the Company for 2002 and 2003. The CPA firm, Ernst & Young, LLP, of Kansas City, Missouri, issued the audited financial statements of the Company for 2004. The Company stated that the change of CPA firms was strictly due to a competitive bid process and that there was no disagreement or issues with PWC that led to the change.

The reserves for losses and loss adjustment expenses (LAE) were reviewed and certified by Terrence M. O'Brien, FCAS, MAAA, CPCU for the years ending December 31, 2002 and December 31, 2003. Mr. O'Brien is employed by the Chicago, Illinois office of PWC. The reserves for losses and LAE were reviewed and certified by Robert Wainscott, FCAS, MAAA for the year ending December 31, 2004. Mr. Wainscott is employed by the Ernst & Young, LLP office in Chicago, Illinois.

FINANCIAL STATEMENTS

The following financial statements, with supporting exhibits, present the financial condition of Shelter Mutual for the period ending December 31, 2004. Any examination adjustments to the amounts reported in the financial statements and/or comments regarding such are made in the "Notes to the Financial Statements." The failure of any column of numbers to add to its respective total is due to rounding or truncation.

There may have been additional differences found in the course of this examination, which are not shown in the "Notes to the Financial Statements." These differences were determined to be immaterial concerning their effect on the financial statements, and therefore, were only communicated to the Company and noted in the workpapers for each individual Annual Statement item.

Assets as of December 31, 2004

	<u>Assets</u>	Non-Admitted <u>Assets</u>	Net Admitted <u>Assets</u>
Bonds	\$969,106,645	\$0	\$969,106,645
Common Stocks	491,769,529	0	491,769,529
Real Estate	39,157,017	0	39,157,017
Cash and Short-term Investments	52,821,811	0	52,821,811
Other Invested Assets	82,125,102	3,883,912	78,241,190
Investment Income Due and Accrued	15,207,107	0	15,207,107
Uncollected Premiums and Agents' Balances in the Course of Collection	3,382,630	0	3,382,630
Deferred Premiums, Agents' Balances and Installments Booked But Deferred and Not Yet Due	45,625,673	0	45,625,673
Amounts Recoverable from Reinsurers	1,033,630	0	1,033,630
Funds Held By or Deposited with Reinsured Companies	266,000	0	266,000
Other Reinsurance Receivables	681,839	0	681,839
Federal Income Tax Recoverable	261,210	0	261,210
Net Deferred Tax Asset	22,642,983	0	22,642,983
Guaranty Funds Receivable or on Deposit	4,292,963	388,133	3,904,830
EDP Equipment and Software	3,601,539	1,250,475	2,351,064
Furniture and Equipment	932,139	932,139	0
Receivable from Parent, Sub., and Affiliates	4,136,352	0	4,136,352
Other Assets Non-Admitted	116,374	116,374	0
Agg. Write-Ins for Other than Invested Assets:			
Company Owned Vehicles	6,831,897	0	6,831,897
Equities and Deposits in Pools and Assoc.	872,787	0	872,787
General Accounts Receivable	40,215	23,367	16,848
Other Non-Admitted Assets	35,205,710	35,205,710	0
TOTAL ASSETS	<u>\$1,780,111,152</u>	<u>\$41,800,110</u>	<u>\$1,738,311,042</u>

Liabilities, Surplus and Other Funds as of December 31, 2004

Losses (Note 1)	\$ 274,701,900
Loss Adjustment Expenses	66,487,949
Commissions Payable	32,079,241
Other Expenses	18,193,182
Taxes, Licenses and Fees	5,876,125
Federal Income Taxes	9,786,674
Unearned Premiums	305,530,813
Advance Premium	19,181,703
Ceded Reinsurance Premiums Payable	1,226,845
Amounts Withheld or Retained	6,169,643
Remittances and Items Not Allocated	2,122,327
Provision for Reinsurance	17,000
Drafts Outstanding	19,517,518
Payable to Parent, Subsidiaries and Affiliates	5,892,509
Payable for Securities	5,434,600
Aggregate Write-Ins for Liabilities:	
Catastrophe Reserve – Earthquake	39,296,703
Catastrophe Reserve – General	11,749,943
Miscellaneous Accounts Payable	482,817
Premium Deficiency Reserve	10,052
Accounts Payable Escheatable Checks	<u>255</u>
TOTAL LIABILITIES	\$ 823,757,799
Aggregate Write-Ins for Other Surplus Funds	1,250,000
Unassigned Funds (Surplus)	<u>913,303,243</u>
Surplus as Regards Policyholders	<u>\$ 914,553,243</u>
TOTAL LIABILITIES AND SURPLUS	<u>\$1,738,311,042</u>

Statement of Income For the Year Ended December 31, 2004

Premium Earned	\$881,602,906
DEDUCTIONS:	
Losses Incurred	489,567,195
Loss Expenses Incurred	76,086,637
Other Underwriting Expenses Incurred	242,672,457
Aggregate Write-Ins for Underwriting Deductions	<u>17,865,987</u>
Total Underwriting Deductions	<u>\$826,192,276</u>
Net Underwriting Gain	\$ 55,410,630
 Net Investment Income Earned	 64,585,310
Net Realized Capital Gains	<u>25,598,567</u>
Net Investment Gain	\$ 90,183,877
 Other Income	 7,754,212
Federal Income Taxes Incurred	<u>55,460,740</u>
 Net Income	 <u>\$ 97,887,979</u>
 CAPITAL AND SURPLUS ACCOUNT:	
Surplus as Regards Policyholders, December 31, 2003	\$774,822,230
Net Income	97,887,979
Net Unrealized Capital Gains or (Losses)	36,352,835
Change in Net Unrealized Foreign Exchange Capital Gain	4,767,126
Change in Net Deferred Income Tax	5,988,298
Change in Non-Admitted Assets	(5,548,225)
Change in Provision for Reinsurance	<u>283,000</u>
Surplus as Regards Policyholders, December 31, 2004	<u>\$914,553,243</u>

Notes to the Financial Statements

Note 1 – Losses

\$274,701,900

The Company issues drafts instead of checks to pay claims. At the time a draft is issued, the reserve for a claim is eliminated from the Losses line and a liability is established in the Drafts Outstanding line. A draft is voided if it is not presented for payment within 180 days of issuance. The Company records a negative claim expense and reverses the liability from the Drafts Outstanding line when a draft is voided. The Company does not reestablish a reserve or any other liability for claims that have had a voided draft, even though the claim has not been paid.

An accounting gap has been created from the fact that drafts are “offers for settlement” instead of being “payable on demand” checks. If the Company were to use checks to settle claims, there would always be a liability for the claim on the balance sheet in the form of an outstanding check in the cash balances or an escheatment liability to various states. Once a draft is voided, the liability to pay the claim disappears from the Company’s balance sheet. Paragraph 5.a. of Statement of Statutory Accounting Principle (SSAP) No. 55, Unpaid Claims, Losses, and LAE, requires a liability to be recorded in the Losses for any unpaid losses. Voiding a draft does not dismiss the liability to pay the claim.

The Company believes that the Incurred But Not Reported (IBNR) reserve component in the Losses line will properly account for the liability for voided drafts. However, there is no separate provision to account for claims with voided drafts in the IBNR calculation and the Company failed to explain how IBNR would cover the liabilities for these claims. The Company could not provide any data on the amount of voided drafts each year or the cumulative liability that remains at December 31, 2004. Although the cumulative liability for claims with voided drafts is probably immaterial, a proper risk assessment could not be made due to the lack of information. It is certain that the Company has unrecorded liabilities for some claims, but there are apparently no controls in place to track or determine the amount.

The Company is directed to determine, as of December 31, 2004, the cumulative amount of claim drafts that had previously been voided, but not reissued. The Company is further directed to maintain a running balance of voided claim drafts that have not been reissued at the end of each month. Liabilities should be recorded in the Losses line, in accordance with SSAP No. 55, for the amount of unpaid claims relating to the voided drafts.

Examination Changes

None.

General Comments and/or Recommendations

Reinsurance Agreement with ERC (page 21)

The Company's excess reinsurance agreement with ERC, originally effective January 1, 1975, is disjointed and has confusing terminology. The 50 amendments to this agreement cannot be tied to the body of the original agreement in any coherent manner. As a result, the reinsured lines of business, the Company's retention, and the reinsurance limits are not clearly defined. It is recommended that this agreement should be restated in its entirety so that the reinsured lines of business, retentions, and limits are clearly defined.

Voided Drafts (page 28)

The Company is directed to determine, as of December 31, 2004, the cumulative amount of claim drafts that had previously been voided, but not reissued. The Company is further directed to maintain a running balance of voided claim drafts that have not been reissued at the end of each month. Liabilities should be recorded in the Losses line, in accordance with SSAP No. 55, for the amount of unpaid claims relating to the voided drafts.

SUBSEQUENT EVENTS

Hurricane Activity – 2005

Hurricane Katrina and Hurricane Rita caused catastrophic damage in August and September of 2005. These hurricanes mostly affected the Company's policyholders in Louisiana and Mississippi. As of April 30, 2006, the estimated total losses from Hurricane Katrina were \$144 million on a gross basis and \$66 million on a net of reinsurance basis. As of April 30, 2006, the estimated total losses from Hurricane Rita were \$83 million on a gross basis and \$50 million net of reinsurance. However, these losses did not have an overall negative impact on the Company's financial condition in 2005. Capital and surplus actually increased by over \$100 million in 2005.

Midwestern Storms - 2006

Multiple catastrophic storms producing damaging tornadoes, wind, and hail occurred in March and April of 2006, affecting several states in the Company's service territory. Preliminary estimated total losses from these events were \$158 million on a gross basis and \$123 million net of reinsurance.

ACKNOWLEDGMENT

The assistance and cooperation extended by the officers and the employees of Shelter Mutual Insurance Company during the course of this examination is hereby acknowledged and appreciated. In addition to the undersigned, Shawn Hernandez, CFE, Shannon Schmoeger, CFE, Larry Kleffner, CFE, Karen Baldree, CPA, CFE, Al Garon, CFE, and Andy Balas, CFE, examiners for the Missouri Department of Insurance, also participated in this examination. The firm of Expert Actuarial Services, LLC, also participated as a consulting actuary.

VERIFICATION

State of Missouri)
)
County of Boone)

I, Tim L. Tunks, on my oath swear that to the best of my knowledge and belief the above examination report is true and accurate and is comprised of only facts appearing upon the books, records or other documents of Shelter Mutual Insurance Company, its agents or other persons examined or as ascertained from the testimony of its officers or agents or other persons examined concerning its affairs and such conclusions and recommendations as the examiners find reasonably warranted from the facts.

Tim L. Tunks
Tim L. Tunks, CPA, CFE
Examiner-In-Charge
Missouri Department of Insurance

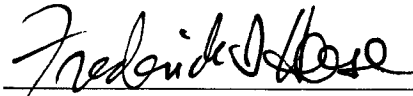
Sworn to and subscribed before me this 21st day of June, 2006.

My commission expires: May 1, 2008 Debbie J. Nolke
Notary Public

DEBBIE J. NOLKE
Notary Public - Notary Seal
STATE OF MISSOURI
County of Boone
My Commission Expires May 1, 2008

SUPERVISION

The examination process has been monitored and supervised by the undersigned. The examination report and supporting workpapers have been reviewed and approved. Compliance with NAIC procedures and guidelines as contained in the Financial Condition Examiners Handbook has been confirmed.

A handwritten signature in black ink, appearing to read "Fred G. Heese", written over a horizontal line.

Frederick G. Heese, CFE, CPA

Audit Manager

Missouri Department of Insurance



**SHELTER
INSURANCE
COMPANIES**

J. DAVID MOORE
PRESIDENT
(573) 214-4568
FACSIMILE: (573) 214-6363

RECEIVED
MO INS DEPT
AUG 21 2006



INSURANCE MARKETPLACE
STANDARDS ASSOCIATION

*Committed to honesty,
integrity and ethics*

August 16, 2006

Kirk Schmidt, CFE, CPA
Chief Financial Examiner
State of Missouri
Department of Insurance
P.O. Box 690
Jefferson City, Missouri 65102-0690

Dear Mr. Schmidt:

I received your Letter of August 10, 2006, along with a draft copy of the Examination Report of Shelter Mutual Insurance Company for the period ending December 31, 2004. As you requested, I am providing the Company's responses to the comments on page 29 of the Examination Report. I also note an additional correction regarding page 23.

It is requested that the Company's response be included in the Report as a public document.

Sincerely,

J. David Moore
President and Chief Operating Officer

JDM:mta

Attachment

**RESPONSES OF SHELTER MUTUAL INSURANCE COMPANY
TO THE
GENERAL COMMENTS AND/OR RECOMMENDATIONS
OF THE EXAMINATION REPORT
OF SHELTER MUTUAL INSURANCE COMPANY
FOR THE PERIOD ENDING DECEMBER 31, 2004**

Page 23 **Effective January 1, 2006 the second layer of the catastrophe agreement is 95% covered, not 80.8%.**

Comment: **Reinsurance Agreement with ERC (Page 29)**

The Company agrees this is a longstanding agreement with our reinsurer. Since inception the breadth of coverage has actually decreased, to cover only casualty risks, making the agreement simpler. Much of the endorsement volume relates to normal rate adjustments through the years. Neither Shelter nor the vendor finds the agreement difficult to understand as evidenced by the lack of disagreements as to the reinsured lines of business, retentions, or limits during the past 30 years. The age of the agreement actually is to Shelter's benefit as the agreement provides coverage that would be difficult to replace in today's market. The Company will most certainly strive to make a subsequent agreement easier to read when a compelling business reason to change occurs.

Comment: **Voided Drafts (Page 29)**

The Company certainly agrees with the Department's position as outlined in this comment and pages 23 and 24 dealing with the necessity to maintain adequate overall reserves in accordance with SSAP No. 55. A review of our Annual Statements reveals that in 9 of the past 10 years the Company has recorded redundant reserves. The one year with deficient reserves was the result of an extra contractual loss and had nothing to do with voided drafts.

Claim loss reserving is the science of establishing reasonable estimates of a large number of unknown costs associated with a given set of insurance policies. SSAP No. 55 outlines the general categories of costs to be included and allows several methodologies to be followed in making the final estimates. The generally accepted purpose of the incurred but not reported (IBNR) loss category is to reflect the value of

- losses that have not been reported to the company,
- losses which have been reported but have not been recorded by the company,
- losses that have been reported & recorded by the company at inadequate values,
- losses that have been adjusted and erroneously closed with exposure existing,

- inflation on future loss settlements,
- additional costs associated with a change in the legal environment.

The exposure value of voided drafts clearly falls in the category covered by the IBNR reserve and this is where Shelter maintains such liability. The Company's IBNR calculation is performed as a bulk calculation which is acceptable under SSAP No. 55. This means that none of the various exposures for which IBNR is designed to cover are individually tracked. Such detail is not operationally necessary or required by statutory accounting.

Shelter will continue to conservatively record loss reserves in accordance with generally accepted actuarial standards with attestations by a Fellow of the Casualty Actuarial Society.